



Emerging Fraud and Scam Typologies

Presented by:

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CEO and co-founder

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Co-founder and CEO, Sardine

A bit about me:

- 15+ years using ML to fight financial crime
- Led Risk & Data science teams, built high-performance fraud and compliance stacks
 - Scaled Coinbase by 1000x
 - Launched Revolut US
- Passionate about sharing knowledge w the risk community!
 - Founded Risk Salon community
 - Now we host Fraud Squad events



Continuous monitoring across all customer touchpoints

To create a risk platform that works really well, you often have to stitch together 30+ vendors, each of which are point-solutions and monitor only one aspect of customer lifecycle. With Sardine, you can monitor the customer lifecycle end-to-end with one solution.

Full 360 lifecycle view of a customer for fraud and compliance management

Account Opening

- Know your Customer (KYC)
- Know your Business (KYB)
- Anti-money Laundering (AML)
- Identity fraud
- Sanctions, PEP, Adverse Media

Account Funding

- Bank account verification
- Bank ACH pull
- Payroll ACH pull
- Debit/Credit card fraud

Account Login

- Account takeovers
- Social engineering scams

Payments

- Card fraud
- ACH fraud
- FedNow RTP fraud
- APP fraud
- AML transaction monitoring
- Dispute management

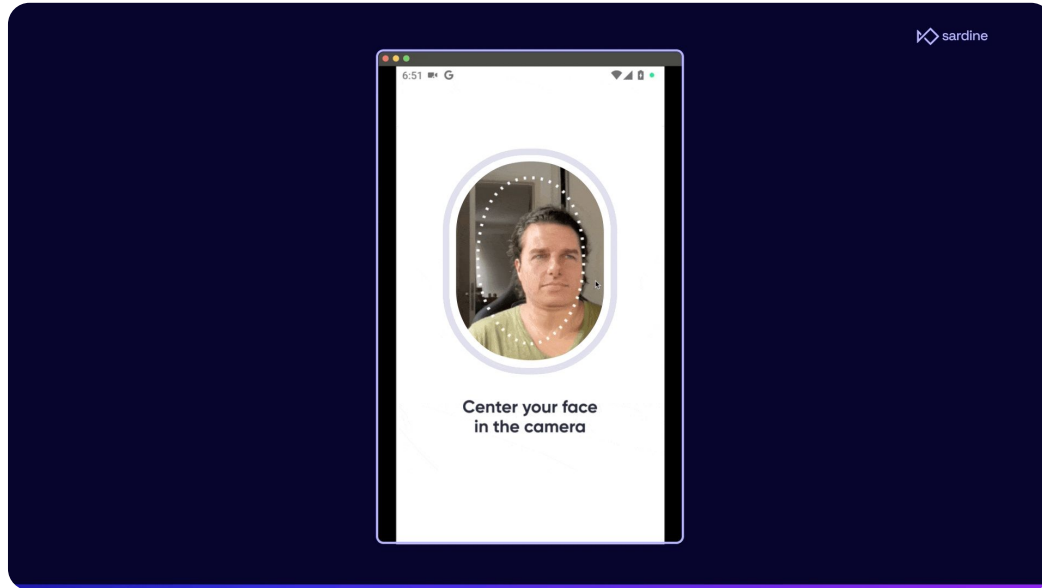
Card Issuing

- Card present fraud
- Card-not-present fraud



Does the rise in deep fakes
mean that *ID proofing is dead?*

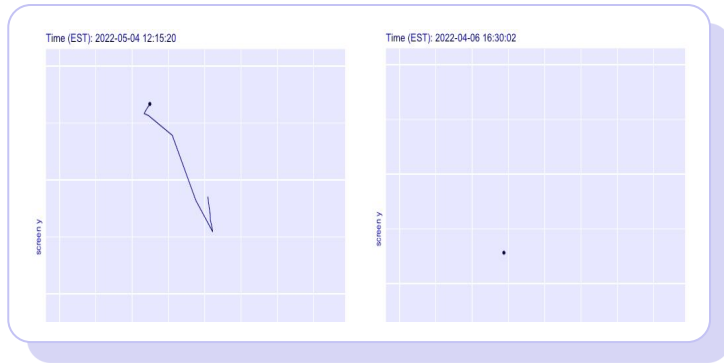
Extrinsic AI vs Intrinsic AI: The future of online identity is a battle of bots



Catch fraudsters by their **intrinsic behavior**, because everyone has a *tell*...

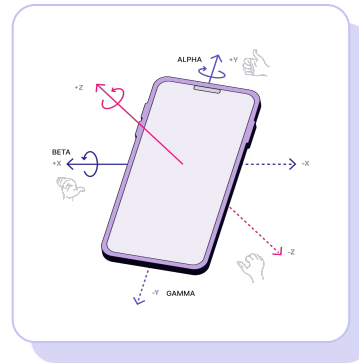
Expert fraudster detection

Normal customers cover a large surface area with their mouse, while fraudster mouse patterns exhibit expert knowledge of a website.



Phone theft detection

We can predict **bank account** logins from a stolen phone with **85% accuracy**.



Bot detection

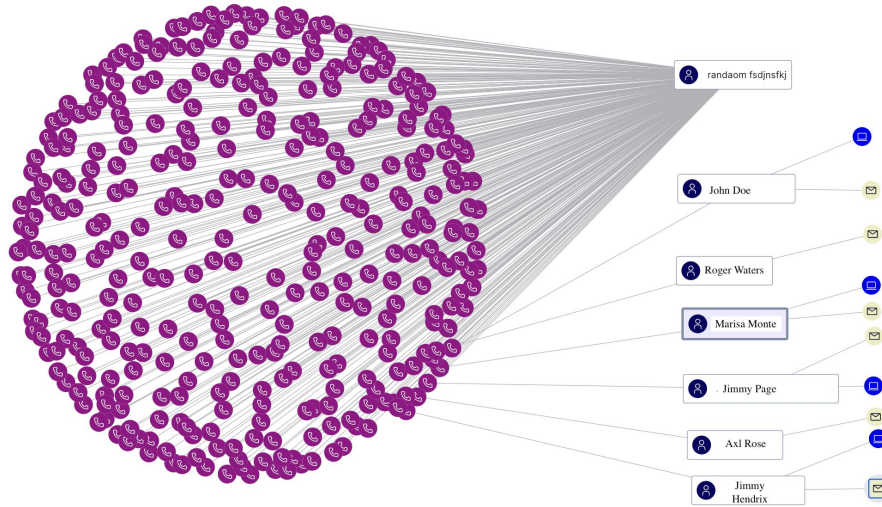
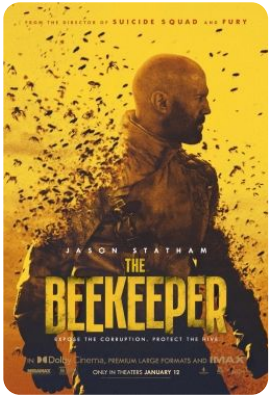
Humans can't type on their phones while they are face down on table.



Anatomy of a scam

Bank impersonation scams: How do fraudsters find victims?

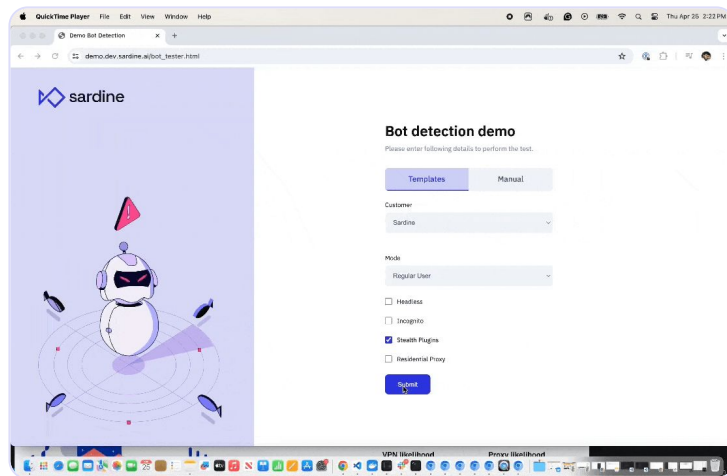
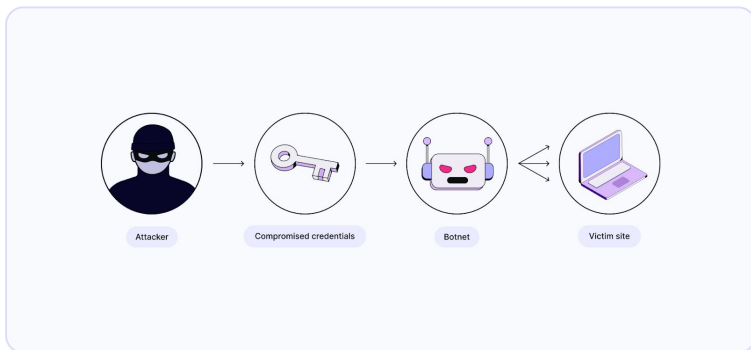
- 👉 Fraudsters try a series of phone numbers during the onboarding flow of a bank
- 👉 When the bank says “Welcome back, name!” They know they have a hit
- 👉 Then they use this information to run a scam against the user by pretending to be the bank



Bank impersonation scams: Google ad followed by replay of credentials using a bot

👉 Fraudster next creates a lookalike site to the bank

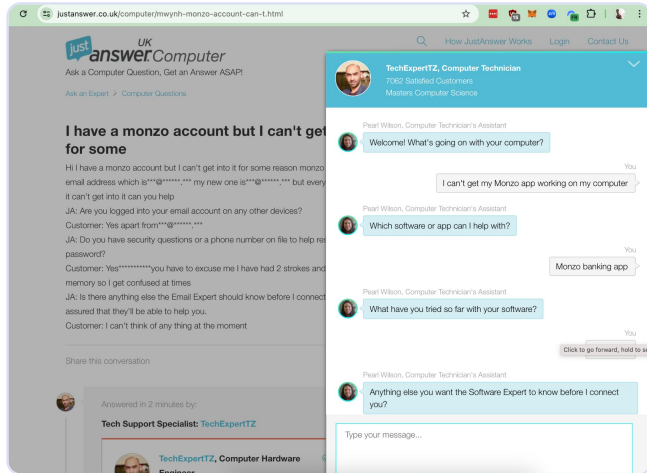
👉 When the victim logs in to the lookalike site, they replay the credentials in real-time using a script or a bot



Bank impersonation scams: Fraudster advertises a fake bank support phone number

👉 Fraudster may not even need to create a lookalike site

👉 They just advertise “bank support phone number” and then use TeamViewer to control victim’s screen





If it looks like a bank...
talks like a bank...
smells like a bank...

...to a fraudster, it's a bank

Account Takeover: A fraudster takes control of your loyalty points account and redeems the points for cash

102,000 M	
Miles	
Points	1440
Qualifying Points	960
HON Circle Points	0
eVoucher	2
Transactions <input type="text"/>	
Lufthansa	2024-06-21
San Francisco - Tokio	
LH 356 / Economy F	
Award Miles	5,000 M
Points	120
Qualifying Points	120
HON Circle Points	0
Lufthansa	2024-05-28

HOME / SELL MILES / SELL LUFTHANSA MILES AND MORE /

Sell Lufthansa Miles and More

Lufthansa miles and more is a member of the Skyteam alliance. We buy all quantities of Lufthansa airlines miles and more starting at a 50,000 point minimum up to any size. We offer high rates for accounts containing Lufthansa miles in bulk. Get a free quote instantly and sell your Lufthansa miles for great returns. Sell your Lufthansa miles and more today!

Get a free quote & sell Lufthansa miles today!

Your Name*

Email*

Phone Number*

Type of miles/points*

Quantity*

Please enter a value greater than or equal to 50000.

Comments

GET YOUR QUOTE!



Wherever there's money
movement

There are scams

Every online payment has a potential scam lurking

Common scams

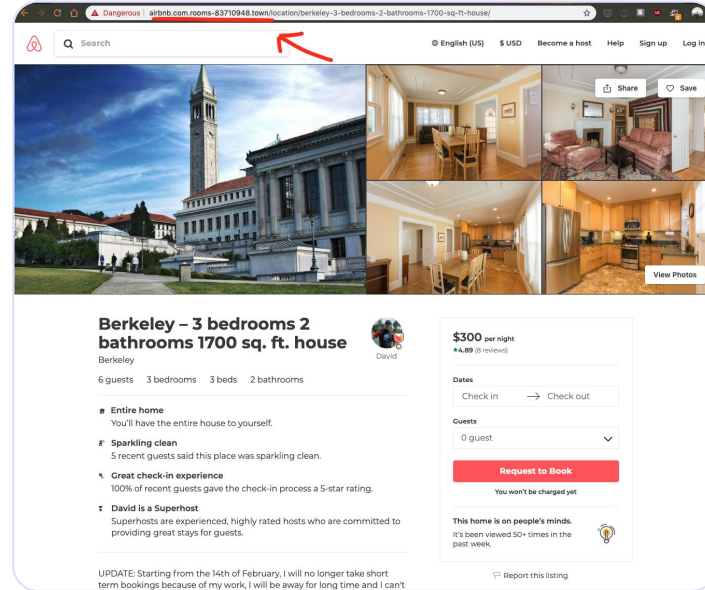
- Romance scams
- Investment advisor
- Business email compromise (BEC)
- Fake tech support
- Phishing scams
- Fake giveaways

Emerging scams

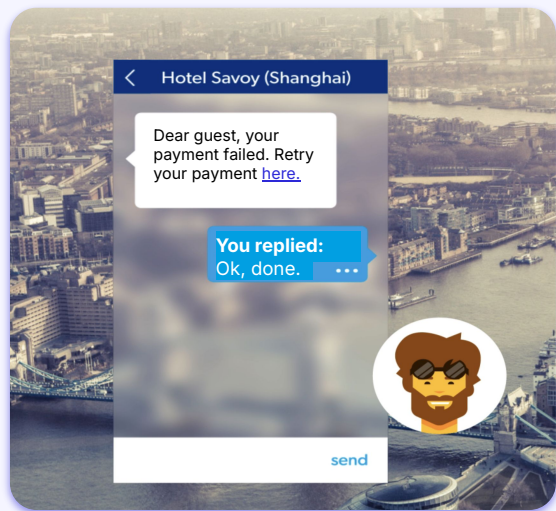
- Rent payment scams
- Hotel booking scams
- Air travel booking scams
- Fake seller scams
- Uber driver scams
- QR code scams

Next time you make a rent payment online, don't search for its site online. Go directly to the property manager's website

- These websites look identical to the real thing. See that airbnb logo? Looks legit.
- But take a closer look at that domain
`http://airbnb.com.rooms-83710948.town`
- That's right, it's a phishing site.



Scammers socially engineer hotel employees to change payout links for guests



How can you detect this?

Prevent this at the weakest link – hotel employee getting scammed

Sardine's Remote Access Tool (RAT) detection can identify if an employee was guided with a screen sharing tool like TeamViewer.



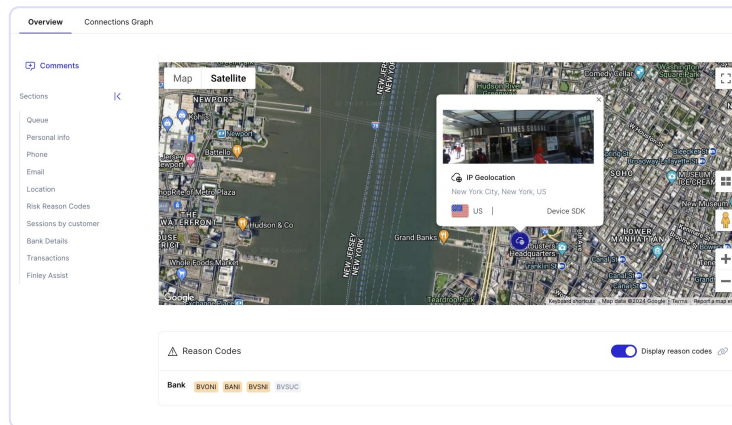
Scammer tricks you into buying an airline ticket with a fake fuel surcharge

- **Criminals create a site** that looks like a real travel agency.
- **User hits the fake site** and thinks they've booked a trip
- **Criminal then creates a transaction** for a real flight PLUS a fake fuel surcharge.

How can you detect this?

Fraudster is likely creating a transaction on real site while masking their IP

Sardine's True Piercing™ technology pierces through the VPN/proxy to identify fraudster's True IP and True Location



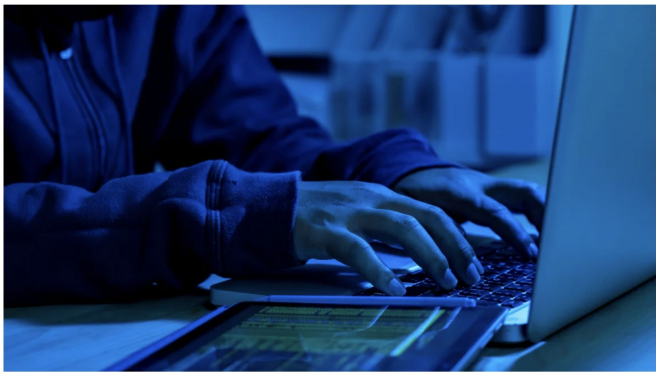
Deepfakes are making Business Email Compromise infinitely scalable

Finance worker pays out \$25 million after video call with deepfake 'chief financial officer'



By Heather Chen and Kathleen Magramo, CNN

2 minute read · Published 2:31 AM EST, Sun February 4, 2024



How can you detect this?

The key is to monitor the full customer lifecycle from login to payments.

Sardine collects device data at the time of login – to see if payee bank details are changed from a “risky login”. We can then tie this risky login behavior to the payment being made to a brand new IBAN.



Triangulation fraud: Fake sellers intercept purchases and steal your card details

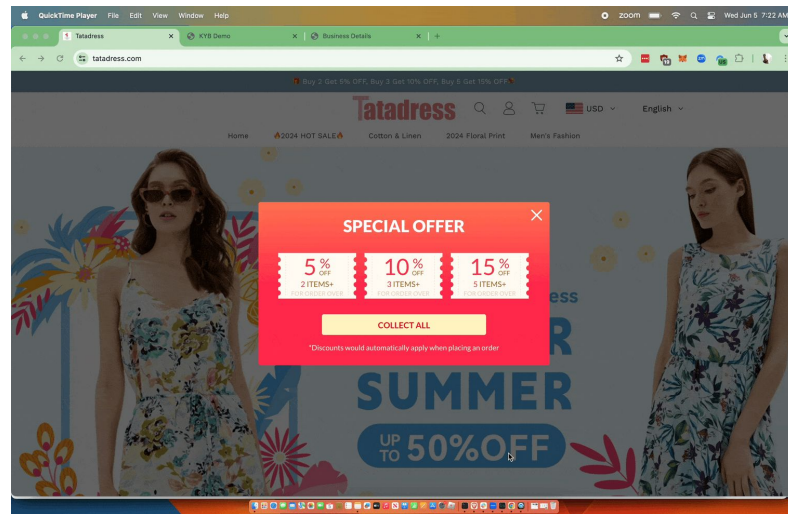
- **Fraudsters** advertises a **product**, such as shoes on a Nike look-alike website
- **Consumer** buys the shoes
- **Fraudster** then **buys it** from the actual Nike site and then ships it.
- Fraudster has now **harvested your card details** that they can use elsewhere

How can you detect this?

Merchant risk scoring and KYB.

Sardine helps PayFacs safely onboard merchants by providing them with rich insights into:

- Merchants actual MCC and NAICS codes
- Whether merchant actually ships goods
- Merchant tags for SKUs
- Card transaction volumes



Best practices for scam detection

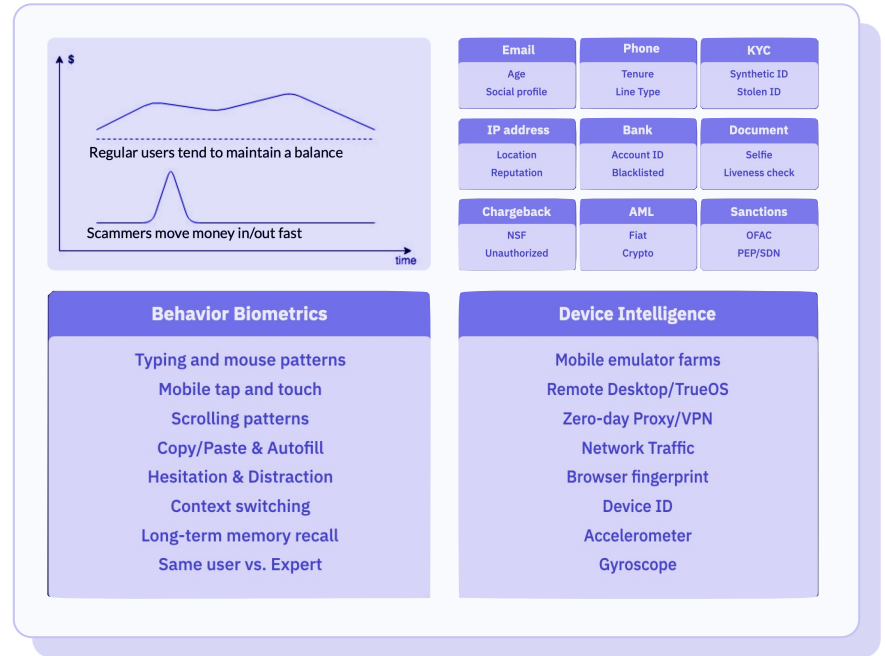
All fraud problems are data science problems

What banks need to combat these threats:

- Lots of data, in high quality
- Trained machine learned models
- Humans in the loop for QA
- That know what to look for!

Which means you need:

- Tools that can capture device and behavior data
- Third-party integrations that enrich your sessions
- ML-based risk scoring with non-generic models
- Centralized dashboard for investigations and case review



Holistic 360° view of a customer through your bank or app

- **Continuously monitor all sessions** to learn the user's device and behavior patterns, and build a holistic customer profile
- **Patented True Piercing™ technology** unmask fraudsters hiding behind obfuscated devices
- **Combine device, behavior, identity, and banking data** into one solution to provide a comprehensive view of risk

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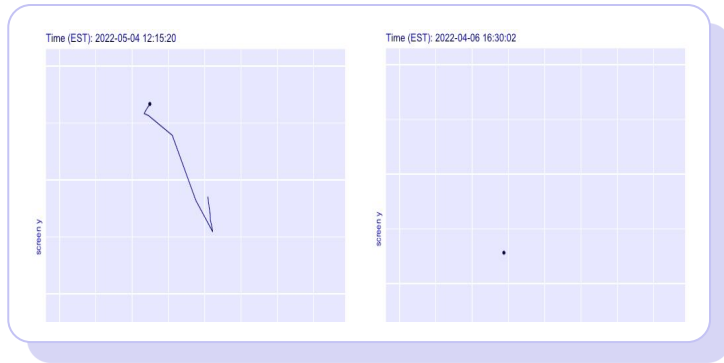
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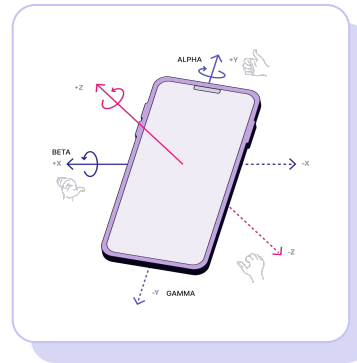
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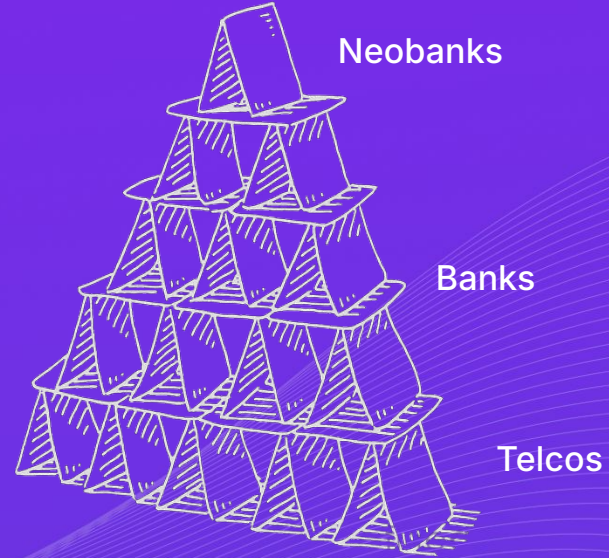
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Some more observations...



To solve all fraud and scams, we might just need a new internet



We can't trust if the phone call from your bank wasn't spoofed, or DNS cache wasn't poisoned, or the BGP route to the bank wasn't rerouted.

Now add GenAI to it





We may also need to enlist the help of social media

One study in the UK said nearly 70% of all
APP scams originated on social media



Some of these fraud and scam patterns can only be stopped by sharing data across banks, fintechs, social media, telcos

Sonar is an independent, member-run data consortium for sharing real-time insights into First-Party and Counterparty Risk.



Thank you.

Contact us for more information:

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www.sardine.ai/contact